



nifex.io

MVP development

Grant application

Prepared for DeFi Alliance, Feb 1, 2022

CONFIDENTIAL | NOT FOR FURTHER DISTRIBUTION

nifex.io: mission and instruments

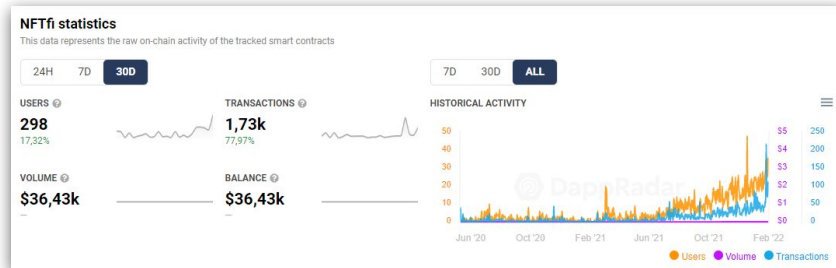
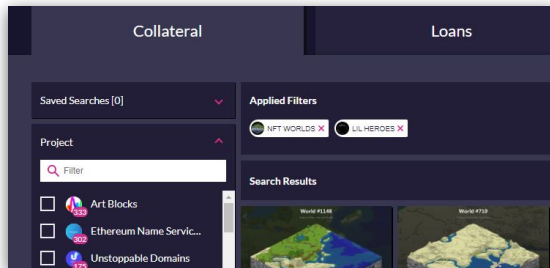
- Mission - universal on-chain debt platform (for NFT Notes issuance and flotation)
 - **Highly scalable** ecosystem of debt Notes issuance, trading and redemption
 - **Fast and low-cost** issuance of short-term debt: maturity up to 6 months
 - Ability to raise debt with **limited or no collateral**
 - **Easy adoption** by wide public and mid size businesses
 - **No** liquidity-supporting **costs** for issuers (as compared to token issuance)
 - **Close integration** with classic NFT markets
- Instruments and mechanics:
 - Debt notes as True Non-Fungible Tokens (all data is on-chain)
 - All-on-chain solution: debt issuance, trading and redemption
 - 'Three-clicks' UX: easy Notes issuance and trading, automated redemption
 - Automated Notes redemption system:
 - System of special reserves AND collaterals (eg plain NFTs)
 - System of subsidiary liabilities of Note holders

Competition

- There are no direct competitors with comparable to Nifex business model

	Description	Comments
nftfi.com	ERC-721 platform for NFT-collateralized loans. Lacks a number of important features	Active for 2 years, quasi-zero volumes, empty list of loans
syncbond.com	ERC-721-based. Completely different nature of the instrument - it is not an individual debt but staking certificate. Non-comparable	Has a number of rather strange features, looks as not mature
Telos T-Bond	Misses several important features that substantially reduce attractiveness of the instrument	Launched 2 years ago, not realized so far

Nftfi.com
interface and
dappradar data



Target audience and legal issues

- nifex.io targets very wide audience of users in three main roles:
 - Debt originators: individuals or small businesses seeking short-term financing
 - Both collateralized and non-collateralized (eg with plain NFTs etc)
 - At the initial stage - largely individuals involved in NFT business
 - Lenders and guarantors: parties with substantial assets (cryptocurrency/NFTs)
 - Traders: parties with limited assets actively involved in Notes turnover exchange
- Notes substantially replicate important financial prototype - promissory notes
 - Notes use the principle of subsidiary liability
- Notes are not to be qualified as securities in major jurisdictions due to
 - The nature of the debt: individual non-standard debt
 - Maturity term: up to 6 months
 - Underlying activity: short-term financing of ordinary business
 - Max volume: up to USD 200k equivalent

Unique value proposition

- The ONE-AND-ONLY
- ACTUALLY functioning
- fully ON-CHAIN
- NFT debt platform

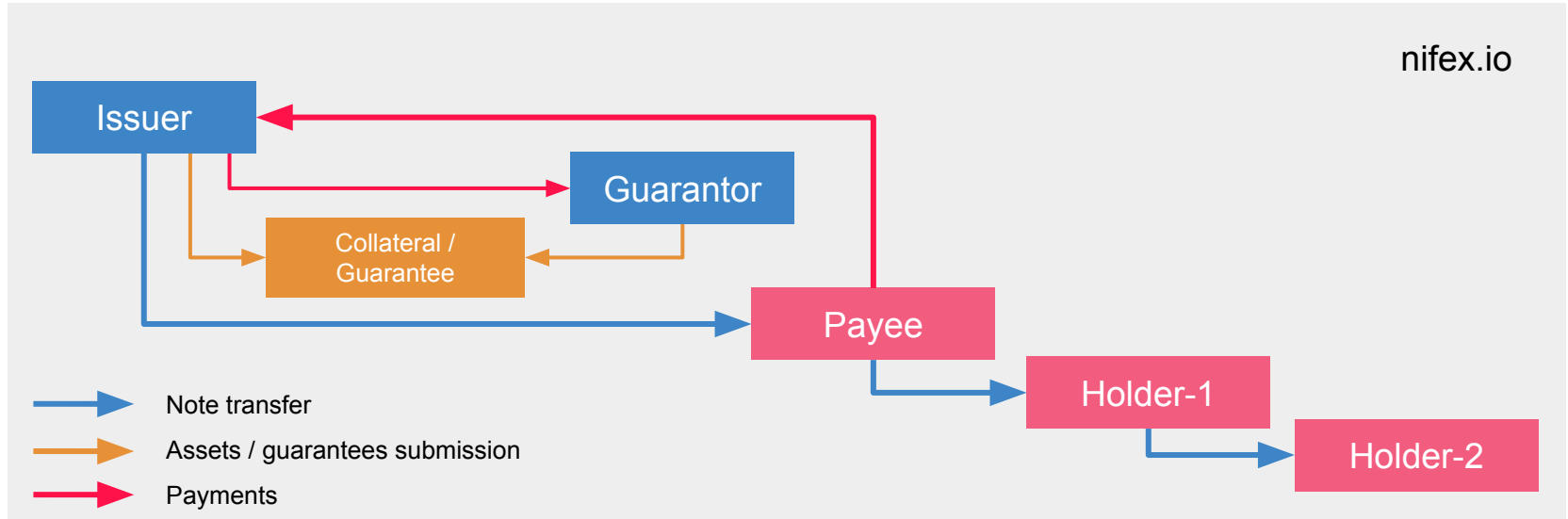
- No REAL competitors
- No ANALOGUES

BUT

- SOLID and SCALABLE solution
- HIGH liquidity

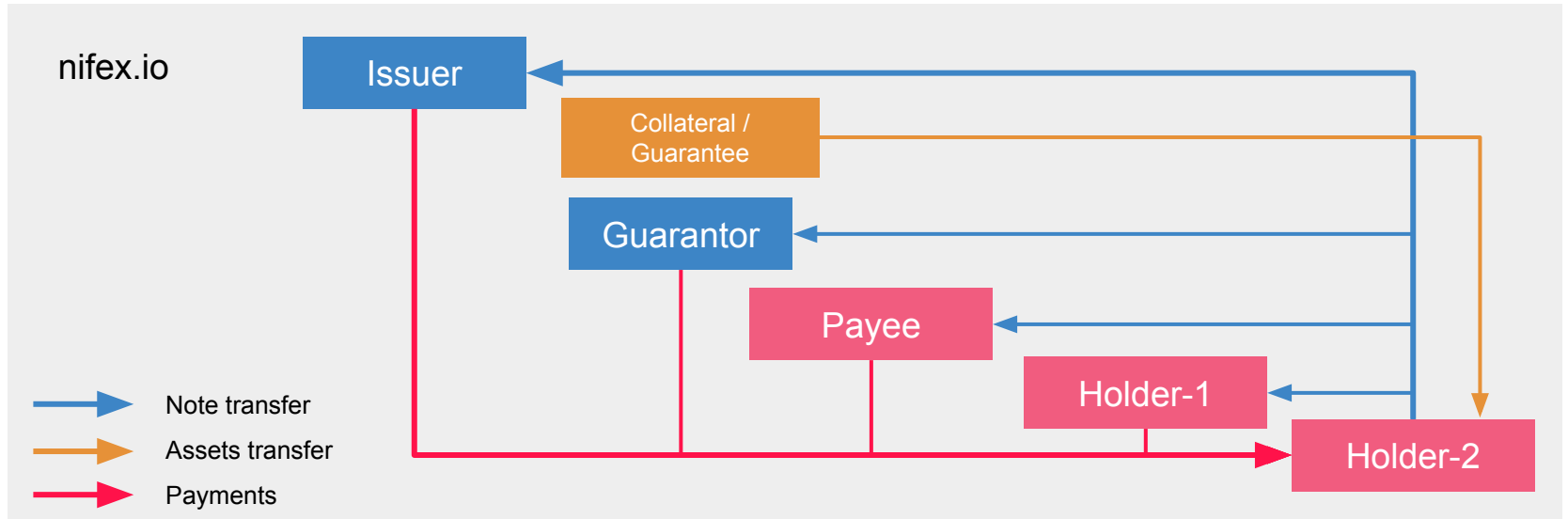
Main operational schema: issuance

- The Issuer ***might*** offer some assets (eg NFTs) as collateral to cover his new debt
- The Issuer ***might*** apply for a guarantee to a Guarantor
- Once price of the debt is agreed, the Issuer issues the debt Note to Payee who can sell it further to Holder-1 etc



Main operational schema: redemption

- Upon maturity ultimate Holder-2 will present the Note to the Issuer
- If not duly paid, the Note automatically presented to: Guarantor, Payee and Holder-1
- The Note is being redeemed from respective reserves, step-by-step



Smart contracts 1

- Nifex administrator controls roots of contracts but not resulting transactions

	Description	Comments
Root Father	Special contract used to verify validity of smart contracts <ul style="list-style-type: none">• Contains root addresses of all active contracts of the system• Prevents usage of non-authorised contracts	Controlled by Nifex administrator
Vault	Special contract controlling all Users' TIP-3 Wallets within Nifex <ul style="list-style-type: none">• Controls reserved funds in the Wallets• Responds to Note contract and sends funds to repay debt from a) reserves and b) other available funds	One Vault per User only
Wallet	Special TIP-3 wallet able to reserve funds, controlled by Vault	One Wallet per TIP-3 token

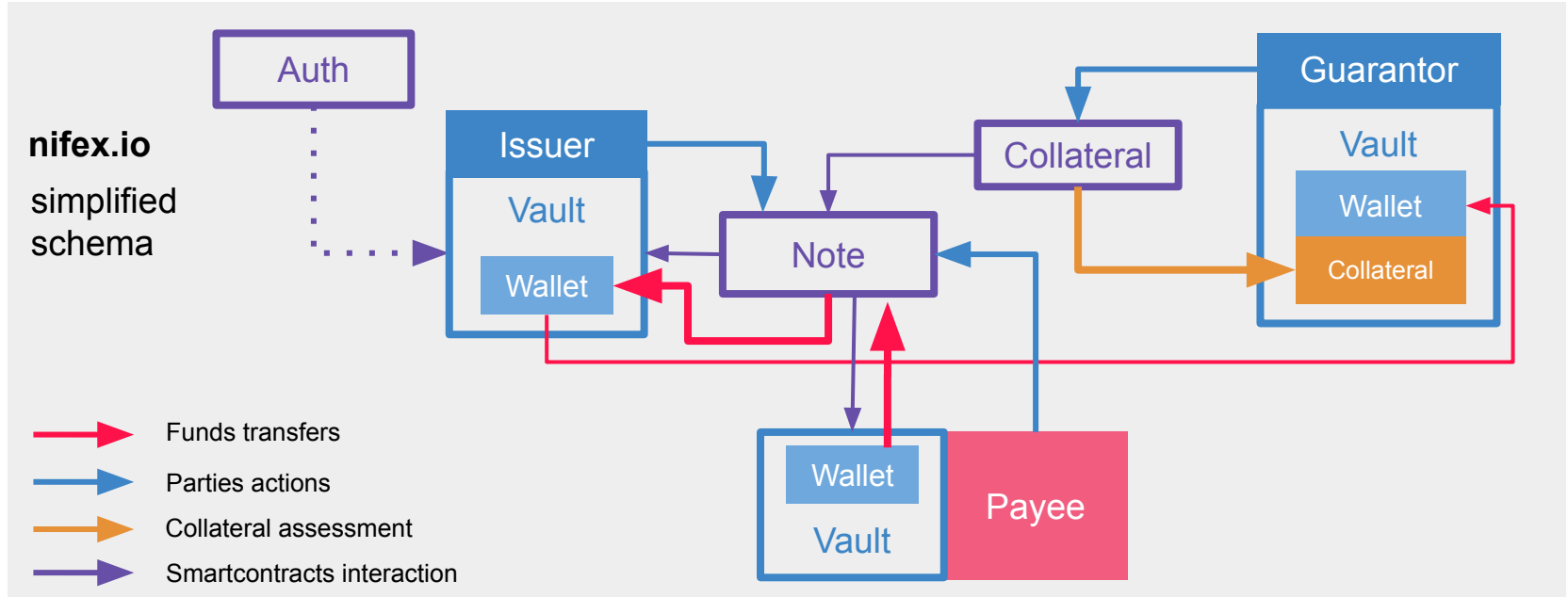
Smart contracts 2

- Nifex smart contracts allow to perform all necessary transactions on-chain

	Description	Comments
Note	The contract that carries all mutual liabilities among parties <ul style="list-style-type: none">• Keeps records of all liable parties and respective sums• Controls the whole procedure of debt repayment by all involved parties, step by step, in iterations	Core contract
Collateral	The contract manages a collateral (like an NFT or funds reserve within the Wallet) for the benefit of Note contract	Optional, not required
Sale	Note selling contract <ul style="list-style-type: none">• Controls transfer of Note title and funds• Invokes creation of reserves within respective Vault	
Auth	KYC contract, supported by external off-chain service <ul style="list-style-type: none">• Identifies Users• Controls limits for transactions according to applicable laws	Used to setup Vaults

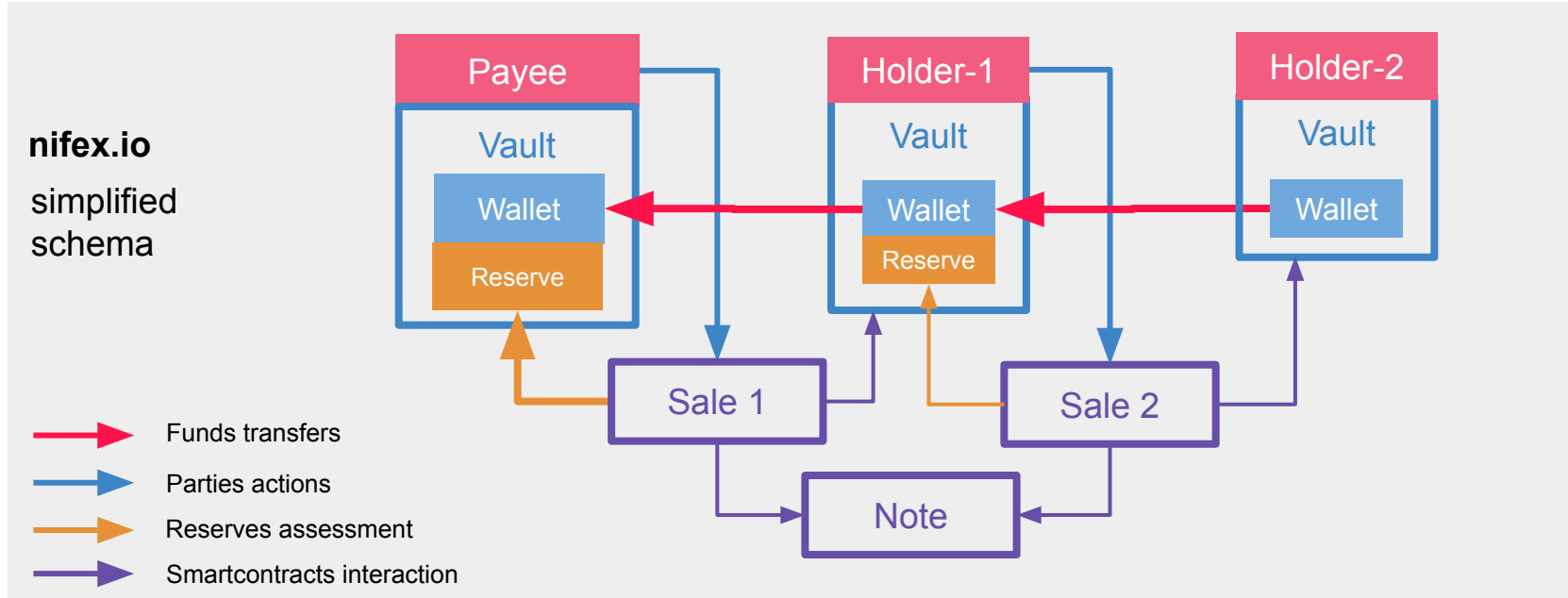
Stage 1: initiation

- Auth contract implies KYC and controls limits available to Nifex users
- At the Note initiation the Issuer ***might*** seek a collateral from a Guarantor (for a fee)
- Once Issuer and Payee agreed on price, the funds are sent by Note to the Issuer



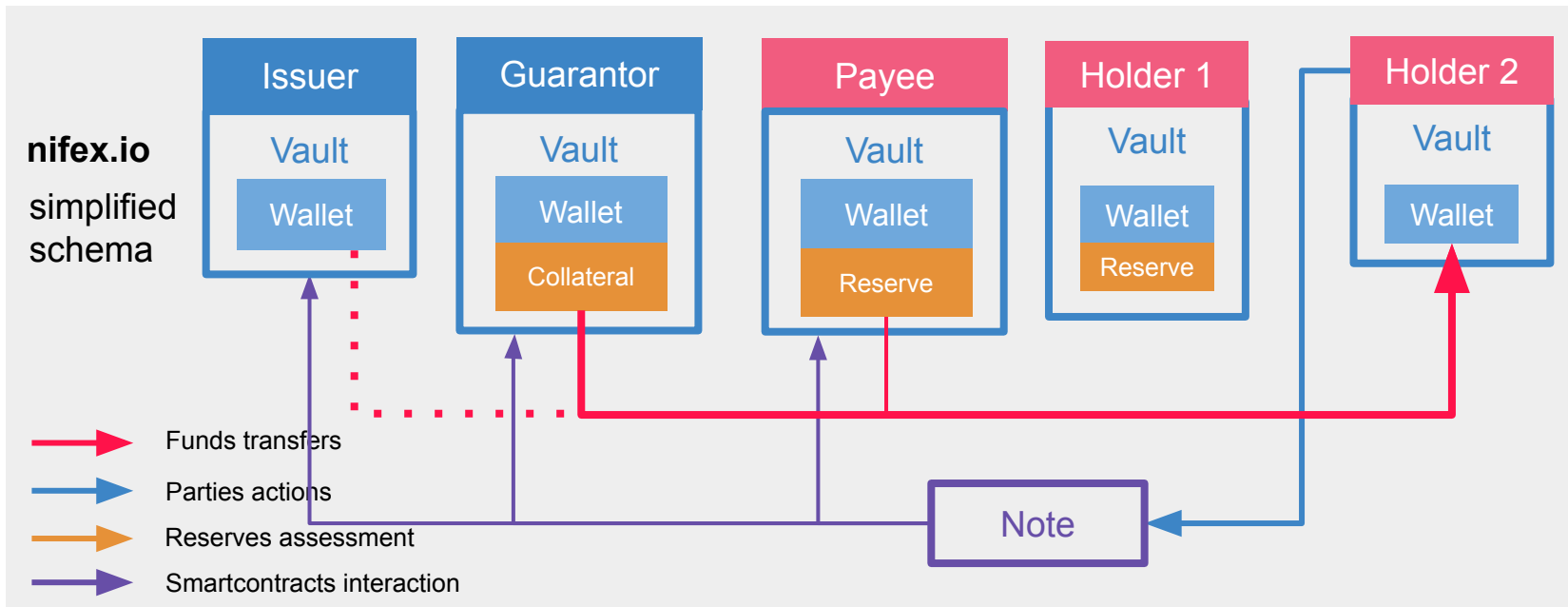
Stage 2: sale

- Payee and further holders can sell the Note, but part of the proceeds will be locked
- Size of locked funds (reserves) is declining along chain of holders
- The system guarantees clear and balanced economic incentives for all participants



Stage 3: redemption

- Upon maturity ultimate Holder-2 will initiate redemption process
- Note contract starts automatic redemption, from the Issuer to Guarantor etc
- All collected funds are sent to Holder-2, step-by-step, until the debt is fully paid



MVP scope and timing

- This application implies development of MVP, which involves following
 - Development of all mentioned above smartcontracts on Everscale blockchain
 - Development of web (desktop and mobile) & simplified mobile applications
- Applicable limitations
 - Single TIP-3 token for debt issuance and repayment (no exchange facilities)
 - The only type of collaterals - collateralizable TIP-3 NFTs (eg used by NiFi Club)
 - Simplified KYC procedures
- MVP stage term - 4 months
- Financing sought - equivalent of USD 40,000
- Budget allocation:
 - Development: USD 30,000
 - Infrastructure and integrations: USD 1,000
 - Legal and compliance: USD 4,000
 - Other: USD 5,000

Post-MVP activities and marketing

- MVP budget doesn't include marketing expenses and tokenomics
- Post-MVP activities:
 - Pilot marketing
 - Preliminary budget: USD 20,000
 - Main goal: to establish unit economics and develop mid-term business plan
 - Issue own token
 - Decide on size of the issue and listings
 - Pre-production platform testing and refactoring
 - Development of full-scope mobile application
 - Development of production level KYC procedures
 - Pre-production legal assessment and tuning of business processes

Partners, team and contacts

- Key partner of the project - NiFi Club (beta.nifi.club)
- Nifex.io will be largely realized by NiFi Club team
 - Additional developers will be attracted to realize some specific tasks
- Contacts:
 - Alexander Zvezdin, zvezdale@gmail.com, @azvezdin, +7 926 531 2200